



PROFESSIONAL SERVICES



Professional Services Overview

Pulsant has over 20 years of experience in delivering IT solutions worldwide across a wide variety of industries and technologies. Our emphasis is on supporting clients to bridge the gap between IT and the business.

We work directly with you to perform needs assessments, project management, design integration, and custom solutions development to ensure you receive unrivalled results. The Pulsant talent pool of experienced professionals has a strong culture in providing client services focused on creating innovative solutions, solving critical problems and maximising your technology investment. Our expert cross-technology teams provide you with the access to the right skills required to achieve your business and technology goals. Our results driven delivery approach provides services and solutions to clients at an optimum level of quality, delivering increased productivity and ensuring costs are continually managed.

“

We know what we are, but not what we may be”

- William Shakespeare

Our strategy, technology solutions and operations professionals have world-class business, technical and functional skills. Together we have developed our strong, professional objectives and vision, delivered through a well-structured, successful service delivery model.

Our objectives:

- Developing economic solutions
- Simplifying complexity
- Providing leading market professionals
- Delivering innovation and thought leadership

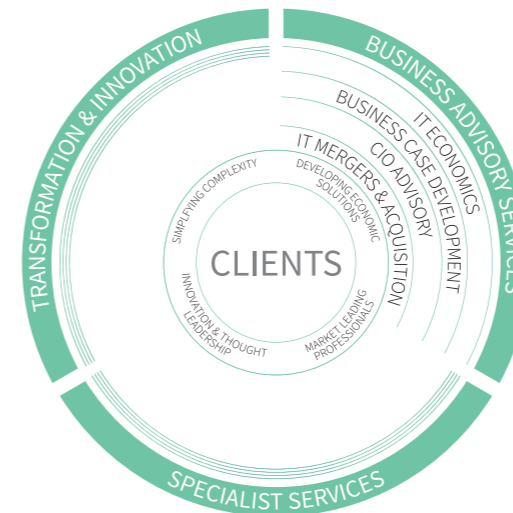
Our vision:

- Allow customers to unlock the potential of their IT at a business level
- Add depth and enhanced value across the Pulsant portfolio
- Simplify and de-risk the adoption of Pulsant services for our customers
- Enable the formation of “Trusted Advisor” relationships with our customers
- Customers are ensured of a comprehensive, richer, value driven interaction
- Be a differentiator within the marketplace of providers with which we compete

Our Service Delivery Model:

- Business Advisory Services provide support to executive management by running IT as a business
- Specialist Services are practices designed to lead technology change, from enterprise-wide solutions to increased efficiency in routine operations
- Transformation and Innovation Services are designed to develop and strengthen each client’s core business needs

Find out how we can help your organisation:
call **0845 119 9911**



Business Advisory Services

IT is one of the largest indirect costs in nearly every business. Because those costs are not always directly attributable to the business’ external product offerings, it’s hard to know whether IT is receiving appropriate value from its investment. Pulsant’s Business Advisory Services have been designed to support IT leaders by utilising fact-based analysis of IT costs by running IT as a business.

- **IT Economics** - the practice of running IT as a business
- **Business Case Development** - Providing business with support to make a considered, structured and well-justified submission for approval of IT change and spend
- **CIO Advisory** - assistance to drive strategic value from technology investments while addressing issues of risk, governance and security
- **IT Mergers & Acquisition** - Support for IT merger pre-acquisition and post-integration, including application, portfolio, infrastructure, IT organisation, projects and suppliers - addressing the key technology-related M&A challenges

Specialist Services

Every IT department has to manage change. Whether it be regulatory, technological or organisational, change has been a part of the industry from the very beginning and over the past century it has become exponentially more fluid than ever before. Our Specialist Services have been created to support the ever demanding change requirements, focusing not only on the IT priorities but also the business impact.

- **SOLV Practice** - Software Licensing and Vendor Management Services (compliance, negotiation and contracts)
- **PRIME Practice** - Project Intelligence Management and Execution Services (PMO and project management)
- **AIDE Practice** - Architecture Information Design and Execution Services (enterprise and solution architecture)
- **FIT Practice** - Foundation IT Service Management Services (ITSM and COBIT)

Transformation & Innovation Services

At Pulsant IT stands for Innovation and Transformation. As every organisation in the world depends more on software and technology, CIOs and IT professionals can lead business strategy and transformation. They can help their companies launch new business capabilities with the cloud and intelligently harness and use data and improve productivity across devices. IT can help good companies develop to become great companies.

Our Innovation and Transformation Services are designed to assist companies develop and execute realistic transformation programs. Enhancement and transition of legacy systems to new and innovative IT solutions enables the launch of new business capabilities, improving productivity and increasing business value.

- **Data Centre Services** - Covering Data Centre Strategy, Data Centre Transformation, Data Centre Optimisation and Disaster Recovery services
- **End User Computing Services** - Covering End User Computing Strategy, End User Computing Transformation and End User Computing Optimisation
- **Security Services** - Providing Security Assessment, Strategy, analysis and execution
- **Cloud Computing Services** - providing Business Cloud assessment, transformation and re-platforming and optimisation services

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More than just a cloud provider



Available: **9am - 5pm Monday - Friday**

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Find out how we can help your organisation:
call **0845 119 9911** or visit **www.pulsant.com**



BY APPOINTMENT TO
HER MAJESTY THE QUEEN
HOSTED IT AND DATA CENTRE SERVICES
PULSANT LTD
READING, BERKSHIRE